



Iowa Dealer-Members,

The letter below was sent to Iowa Governor Kim Reynolds to demonstrate the support agricultural and construction/industrial dealers have in the State's ability to overcome the COVID-19 pandemic. As the number of states declaring "shelter in place" orders continue to grow (including Michigan this morning), it is important that we proactively share the Federal government's guideline which defines "food supply" and "public works" as critical infrastructure industries. As this epidemic continues, our dealers will remain focused on helping farmers plant this spring, preserving the food supply across Iowa, the United States and the world.

Mark Hennessey
Chief Executive Officer



March 23, 2020

The Honorable Governor, Kim Reynolds
Governor of Iowa
Iowa State Capitol
1007 East Grand Avenue
Des Moines, IA 50319

Dear Governor Reynolds,

The Iowa-Nebraska Equipment Dealers Association representing nearly all of Iowa's agriculture equipment dealers and construction/industrial dealers are willing, able and prepared to assist and help you in any way that we can with the COVID-19 pandemic.

From the largest dealers in the state to the single store owners, our dealerships are dedicated to ensuring farmers have the necessary resources at their disposal to plant their crops this spring. We are committed to doing everything we can in keeping the world's food supply intact without interruption. Our construction and industrial dealers will continue to support public works programs with heavy construction equipment, generators, lighting, pumps and emergency equipment.

The Department of Homeland Security's memorandum on COVID-19 stated:

*"If you work in a critical infrastructure industry, as defined by the Department of Homeland Security, such as healthcare services and pharmaceutical and **food supply**, you have a special responsibility to maintain your normal work schedule."*

For the great state of Iowa, our agriculture dealerships are operational and serving customers in all parts of the state. Our dealers are prepared to service and repair agriculture equipment wherever and whenever the farmer has a need. Our construction dealerships are committed in keeping Iowa's public works and infrastructure intact and operational.

I have spoken to many of them and they are very supportive of your efforts.

If there is anything we can do to help you in navigating through this pandemic, we are at your service. Please don't hesitate to call me on my cell phone at 515.231.7665 or send me an email anytime.

Thank you for your leadership and ability to maintain a steady, calm direction for all of us.

Mark Hennessey
Chief Executive Officer

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